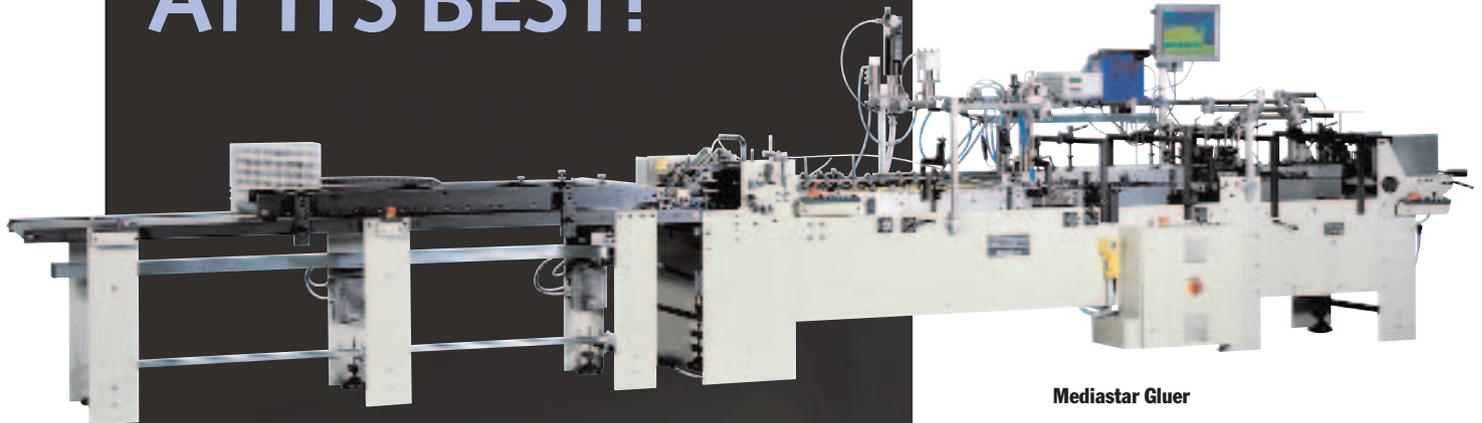


KOHMANN INNOVATION AT ITS BEST!



Mediastar Gluer

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Kohmann, the worldwide established manufacturer of window patching machines was founded in 1962 by Karl-Heinz Kohmann – a ‘Düsseldorfer Jung’ (fellow from Düsseldorf). The Company was initially located in the State capital and then relocated to the neighbouring town of Mettmann in 1965. Significant growth and record sales in the mid-eighties resulted in a company wide expansion with the production facility moving to Benninghofer Weg 7 to meet increasing demand.

In addition to the administrative offices and extra land that could accommodate future expansion, the facility currently boasts a production floor of over 2,000 sqm. Producing equipment for printers, finishers and folding carton and corrugated box manufacturers, the family-owned business is now run by Mr Michael Kohmann, the son of the founder, and Managing Director, Mr Oliver Vogel who has primary responsibilities for worldwide distribution.

“The machines’ quality, the know-how and the employees’ commitment are the basis for our success, generating a turnover of over €4 million a year,” says Mr Vogel. “Through our network of representatives our machines are now distributed in more than 60 countries worldwide with approximately 80 per cent of our production going to export markets.”

Kohmann’s considerable success has also been attributed to the fact that almost a third of all employees work in the area of research and development – most unusual in a company of this size. “With significant

developments, such as the fully retractable glue unit for window patching machines, our machines can be adjusted, cleaned and maintained with greater ease than any other equipment of its type," says Mr Vogel. "It's an aspect of our equipment that all operators appreciate."



The manufacturing models range from the Kohmann classic window patching machine to the flagship F-1440 Giant designed for mass window production. The Giant handles cartons of up to 1230 x 1440 mm (lxw) and

is able to process up to 36,000 blanks (per stream and hour) on both solid and corrugated board of up to 0.6mm thickness in up to four (4) streams simultaneously.

Additional models include vinyl record and CD sleeve machines. Further highlights of the product range are the Starlet and Media Star folder gluers as well as the newly developed Easiplace for high speed CD/DVD production and the new Kohmann Window Applicator which applies windows to folding cartons in line while they are being folded.

The Easiplace places CD/DVD trays on cartons at high speed in up to six trays in multiple streams. The key elements of this machine are simple set-up, precise registration and optimum performance. The company partnered Mr Bob Herman of Concept Finishing Services to develop this equipment.

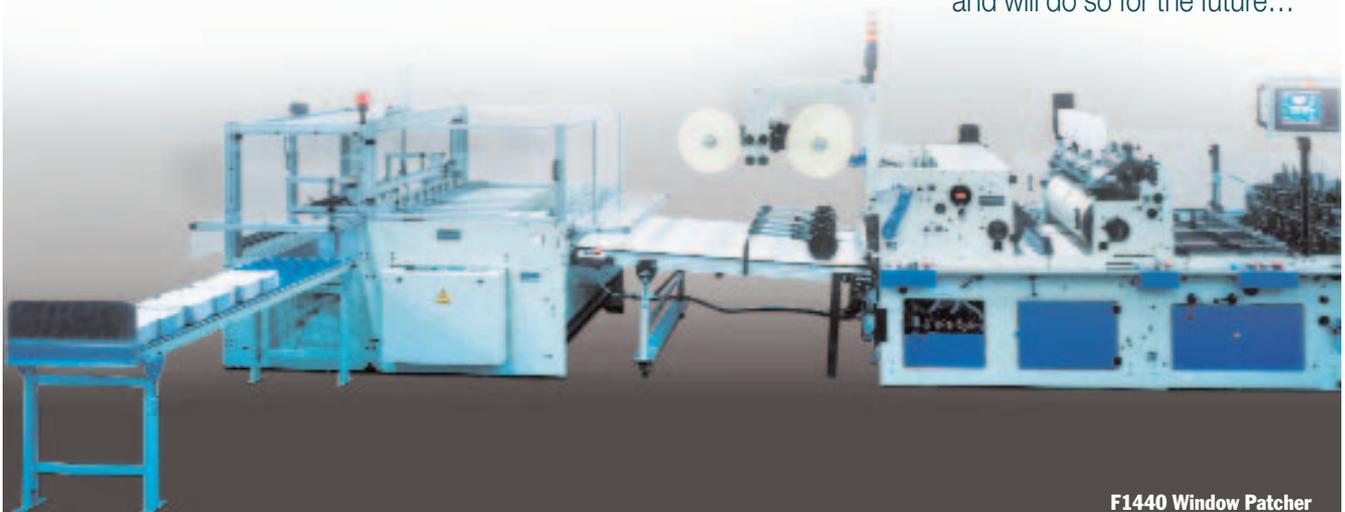
The Mediastar, CD/DVD folder gluer complements the Easiplace and folds and glues CD and DVD blanks. In addition, the Mediastar delivers sophisticated folder gluer solutions for the media industry — including slide-in packaging, digi file and digi pack blanks.

The company also upgrades old machines — when a Kohmann machine ages, it is never discarded. Many of these machines are factory re-conditioned and

brought up to factory specifications to meet current production requirements and then exported.

Kohmann continues to specialise in offering customised solutions which gives the converter a significant competitive advantage. Clearly, Mr Kohmann feels most comfortable working with customers in this niche market. "The company's future is to focus on the most advanced technology, the fastest set-up times and the most innovative projects," says Mr Kohmann. "Several new revolutionary projects are in development and represent a significant opportunity and future challenge for a medium-sized company that repeatedly attracts attention due to its innovations. Our creativity knows no boundaries — this is what has secured our success and will do so for the future."

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F1440 Window Patcher